

While dimly lit parking garages may be great for scary movies, in real life a well-lit garage is essential for the safety and security of residents and drivers. When Brittani Hunter, General Manager of Cullen Oaks Apartments, noticed that some of the residential parking garages and lots in and around campus at the University of Houston were not meeting expectations, she reached out to her ACC Regional Manager, Chris Coleman, to see what could be done to resolve the issue.

Fortunately for Brittani, Chris had just returned from a Facilities Conference where he participated in a LED lighting session led by Indoff, Inc.'s, John Vasquez.

John was able to turn to Bob Edgley, the local Indoff Energy Solutions Representative, who walked Brittani and Chris through the process of performing, at no cost,

a professional audit of the property's lighting to determine the value of upgrading. Once the audit was completed, Indoff was able to source the most appropriate vendor and products to meet the requirements to do the job right.



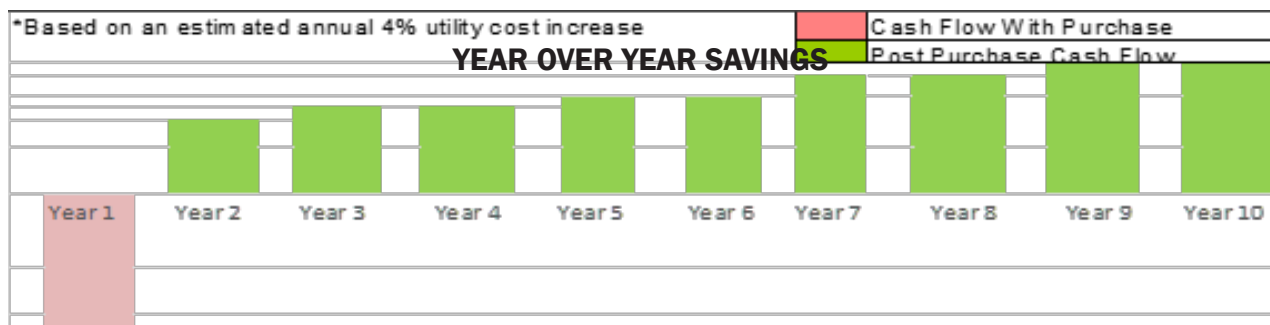
*'Over the 25-year life span of the project,
the return on investment is estimated to
total \$597,000.'*



Cullen Oaks Apartments replaced the parking lot and garage lighting with LED wall packs, canopy, and high bay lighting. Based on kilo watt savings, the new lighting package is estimated to pay for itself in as little as 31 months. And based on a 4% utility increase per year, the entire project has an estimated cost savings of \$597,000 over a 25-year time frame. Not only will the lighting package save hundreds

of thousands of dollars over its lifetime, but it also met the requirements for an energy incentive rebate from CenterPoint Energy for \$13,718. Indoff took care of all the paperwork and submissions to make sure that ACC received every cent they were entitled.

The results, according to Chris Coleman, have made an “astonishing difference.” The project was completed on time and the communication between the Indoff Partner and on-site personnel was exceptional. To sum it up, Chris said it was “amazing.”



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